

Discounted Spare Parts Package



IMA SCHELLING
GROUP

10%
Discount

ON WEAR & TEAR PARTS -
CUSTOMIZED TO YOUR MACHINE

IMA Schelling's **Spare Parts Package (SPP)** is a proactive, customized inventory solution built around the specific components your machine depends on most. It's not just a parts discount – it's a safeguard against the real costs of unplanned downtime in a production environment.

Working with our parts department, we identify, specify, and pre-order critical components for your exact machine configuration – so they're on-site before you ever need them. **Because the gap between a failed part and a running machine is where the real cost lives.**

WHEN A MACHINE GOES DOWN - RECOVERY TIME MATTERS

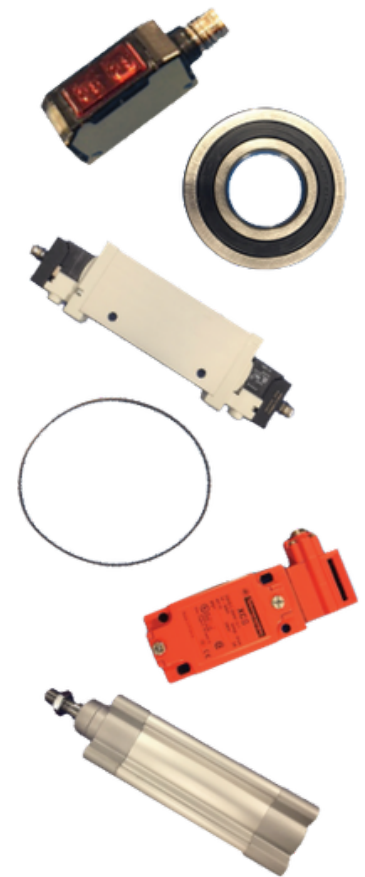
WITH the Spare Parts Package

Customers typically recover same day or within a single shift – the part is already on-site and ready to install.

VS

WITHOUT the Spare Parts Package

2-5 days minimum for expedited shipping, sourcing, and internal processing. Longer if the part is obsolete, misidentified, or requires engineering confirmation.



WEAR & TEAR - A NATURAL PROCESS OF MACHINE BREAKDOWN

01

Wear & Tear

Rollers, belts, bushings, and consumables – routine degradation over time from normal use.

02

Fatigue Failures

Mechanical components under repeated stress – failures that build gradually and are predictable with proper planning.

03

Critical Component Failure

Drives, sensors, and control elements – often small in cost but capable of taking the entire machine offline.







For details on IMA Schelling's Discounted Spare Parts Package:

Call 800-711-9824 | parts.us@imaschelling.com | www.IMASchelling.us/parts/





@2026 IMA Schelling Group

THE REAL SAVINGS




Beyond the 10% discount, the SPP protects against far larger hidden costs:

-  **Avoided Emergency Freight** – Overnight and air shipments add up fast and are never budgeted for.
-  **Reduced Unplanned Downtime** – Lost production hours routinely dwarf the cost of the part itself.
-  **Eliminated Rush-Order Inefficiencies** – No wrong parts, duplicate orders or delays under pressure.
-  **Less Internal Labor Waste** – Your maintenance team isn't scrambling to diagnose and source under stress.
-  **Fixed, Locked-In Pricing**— Parts prices only go up. Purchasing the package locks in today's price.
-  **Obsolescence Protection** – Shields you from pricing spikes on aging or discontinued components.

SUMMARY

-  The SPP is matched to your exact machine variant – options, aggregates & controls
-  The SPP accounts for known weak points and high cycle components
-  The SPP is adjusted for usage intensity – single-shift vs. 24/7 production
-  The SPP flags North American stock availability vs. European warehouse sourcing

What every manufacturer should understand:

-  Waiting for failure is the most expensive maintenance strategy
-  Small, inexpensive parts are often what cause major production stoppages
-  Lead times— not part cost— are usually the real operational risk

CUSTOMIZATION PROCESS

Each package is engineered to your machine – not a generic parts list. Packages cover **70–80% of all machine systems** by default and can be adjusted before ordering.

ORDERING PARTS ALONE

Reactive

Based on immediate failure

Limited to what you know you need

SPARE PARTS PACKAGE

Proactive & system-based

Built from machine configuration, historical failures & engineering input

Structured to cover wear items, critical failure points & long-lead components